# The Economic and Societal Impact of Large Corporations: A Comprehensive Analysis of Successful Business Practices

# Zihan (Hansen) Lin<sup>1,a,\*</sup>

<sup>1</sup>Wyoming Seminary College Preparatory School, 201 North Sprague Avenue, Kingston, PA, United States

a. njlinzh@gmail.com

\*corresponding author

Abstract: In today's globalized economy, large corporations have a profound impact on both economic systems and societal structures. This paper takes an in-depth look at the dual role these companies play, particularly focusing on wealth creation and how they reinvest their earnings. By examining companies like Apple, Amazon, and Walmart, the paper explores their contributions to economic growth, job creation, and improving consumer welfare. At the same time, it addresses the potential downsides of their immense success, including concerns about monopolistic practices and growing wealth inequality. By analyzing the balance between the positive and negative impacts, the study looks at how these businesses contribute to government revenue, invest in infrastructure, and take on corporate social responsibility initiatives. Based on existing research, the paper concludes that while there are valid concerns about the concentration of corporate power, the overall benefits provided by successful businesses—such as technological innovation, job creation, and increased productivity—tend to outweigh the potential downsides. However, it underscores the importance of maintaining regulatory frameworks to ensure fair competition and to mitigate any negative societal impacts. Ultimately, this paper argues that with proper oversight, large corporations can continue to be vital contributors to both economic and social progress.

*Keywords:* Large corporations, Societal impact, Corporate social responsibility (CSR), Consumer welfare, Monopolistic practices.

#### 1. Introduction

In today's globalized economy, successful businesses hold significant influence over both the economic and social fabric of nations. Large corporations like Apple, Amazon, and Walmart not only generate immense wealth but also shape consumer habits, create jobs, and drive innovation. For instance, Apple's market valuation surged nearly \$942 billion in a single year, surpassing the GDP of most countries worldwide, excluding a handful of global powers [1]. These statistics demonstrate the immense impact that successful businesses can have on global economies. However, this success raises important questions: do the benefits generated by these businesses outweigh the potential societal and economic costs, such as wealth inequality or monopolistic practices.

Successful companies play crucial roles in economies by enhancing human and physical capital, creating jobs, and driving economic growth. They also contribute to social development through their spending activities, which stimulate economic activity and enhance consumer welfare. While some

<sup>©</sup> 2024 The Authors. This is an open access article distributed under the terms of the Creative Commons Attribution License 4.0 (https://creativecommons.org/licenses/by/4.0/).

entrepreneurial activities may lead to market failures or economic instability, the overall impact of successful businesses is generally seen as positive.

In this essay, I will analyze the contributions of successful business firms in two main areas: revenue generation and reinvestment. This analysis will help determine whether their benefits outweigh potential costs by examining how businesses generate wealth through providing goods and services, creating jobs, and contributing to government revenue, and how they reinvest their profits into society, promoting long-term economic and social development.

#### 2. Literature Review

The role of successful businesses in economic growth and societal development has been extensively debated. Research generally agrees that large corporations contribute significantly to economic development through job creation, technological innovation, and productivity improvements. Foster et al. note that competition among successful businesses drives productivity and lowers consumer prices, resulting in substantial economic efficiency [2]. Furthermore, studies emphasize that innovation, especially by companies like Apple and Amazon, plays a crucial role in meeting consumer needs and improving societal welfare [3].

Consumer welfare and the utility maximization resulting from business innovation have been linked to increased well-being and societal benefits. Cuesta-Valiño et al. found that consumer happiness driven by access to better products is correlated with higher productivity and improved public health [4]. However, some researchers argue that monopolistic tendencies of large corporations can limit competition, as emphasized by the Federal Trade Commission (FTC), which warns about reduced consumer welfare in monopolistic markets [5]. Antitrust laws are often necessary to maintain fair competition in these instances.

Successful businesses also play a major role in corporate social responsibility (CSR). McKinsey & Company report that many large corporations have made significant contributions to public goods, such as education and healthcare, through CSR initiatives [6]. This literature review supports the idea that successful businesses, while potentially problematic in certain areas like monopolistic behavior, generally provide more benefits than costs.

This analysis will explore the dual roles that businesses play in making and spending money. By looking at how businesses generate wealth through providing essential goods and services, creating jobs, and contributing to government revenue, as well as how they reinvest those profits into the economy through spending, I aim to provide a comprehensive understanding of the net positive impact of successful businesses on both the economy and society.

#### 3. Economic Impact through Revenue Generation

#### 3.1. Providing Goods and Services & Consumer Welfare

Successful businesses always provide basic goods and services to consumers to meet societal needs, which is crucial for individual well-being and overall welfare. Healthy competition among businesses also leads to the economies of scale, increased productivity and lower prices, which ultimately benefit consumers. Walmart and Amazon are great examples of companies that have improved the quality of people's lives with their high availability and convenient delivery of essential groceries and household products that people cannot live without.

Furthermore, economies of scale play a significant role in reducing production costs for businesses. According to the World Bank, large-scale production often results in lower average costs per unit [7]. The resources saved in this process translate to more efficient allocation and more consumer-friendly pricing strategies, which leads to businesses having extra resources which they can then use to increase their competitiveness by lowering their prices, thereby benefiting consumers.

Additionally, the competitive nature of the market drives businesses to improve productivity to maintain or gain market share. The study conducted by Foster et al. states that competition is the basis of lower prices and consumer surplus [2]. These phenomena all indicate that successful businesses are highly important in making the production process more efficient and prices more consumer-friendly.

Once consumers' basic needs are met, businesses that wish to remain competitive need to shift their attention to creating goods and services that aim to satisfy consumers' more diverse preferences and higher-level needs. For instance, companies like Apple continuously innovate their products in order to align with the changing consumer preferences. By achieving technological advances, customer satisfaction and loyalty have increased.

The Organization for Economic Co-operation and Development (OECD) states that a country's long-term economic development is to a large extent dependent on consumer welfare, which leads to increased overall societal welfare by improving living standards and promoting economic growth [8]. Moreover, Cuesta-Valiño et al. identified consumer happiness's impact on societal welfare in that happy consumers appear to be more productive, more social, and healthier in a holistic sense [4]. These facts highlight the important role of successful businesses both in the improvement of the well-being and welfare of individuals and those of society.

## 3.2. Job Creation and Employment Dynamics

Successful businesses are key contributors to job creation and the development of labor markets. Amazon, for example, has created extensive employment opportunities in logistics, technology, and customer service, significantly impacting local and global labor markets. The company's innovative approach to operations has redefined the logistics industry and provided job opportunities across various sectors [9].

Moreover, successful businesses attract global talent, which enhances workforce diversity and drives further innovation. The influx of skilled workers in tech hubs like Silicon Valley exemplifies how business success fosters a dynamic labor market that contributes to national economic growth. International Monetary Fund research highlights the positive correlation between entrepreneurial activity, innovation, and job creation, particularly in high-growth sectors [10].

# 3.3. Contribution to Government Revenue

Businesses like Walmart and Amazon have revolutionized consumer access to essential goods, offering low prices and widespread availability. These companies' ability to provide goods at competitive prices while maintaining high levels of customer satisfaction has improved living standards globally. The OECD's analysis of consumer welfare emphasizes that companies offering affordable products play a crucial role in enhancing societal welfare and improving economic conditions [3].

Apple, through its continuous innovation in consumer electronics, has similarly transformed consumer expectations, with its products contributing to enhanced convenience and productivity. Such innovation, as noted by Cuesta-Valiño et al., leads to increased consumer happiness, which correlates with better overall societal health and productivity [4].

#### 3.4. Addressing Monopolies

In recent years, large corporations have increasingly embraced their role in corporate social responsibility (CSR). Companies like Unilever and Patagonia are pioneers in incorporating sustainability into their business models, investing heavily in environmentally friendly practices.

These efforts not only contribute to environmental sustainability but also enhance corporate reputation and long-term viability [6].

Additionally, businesses contribute to societal welfare through philanthropic efforts and investments in infrastructure. McKinsey & Company's report highlights the positive impact of corporate investments in healthcare, education, and energy infrastructure, especially in underserved communities [7]. These initiatives show that successful businesses can play a transformative role in improving both local and global living standards.

# 4. Economic Impact through Reinvestment

#### 4.1. Economic Stimulus and Aggregate Demand

While the revenue generation by successful businesses has several fundamental benefits for the economy, the process of reinvestment is equally important as it acts as a catalyst for economic growth by stimulating aggregate demand, leading to increased production, output and employment.

When businesses spend on goods, services, and investments, they inject liquidity into the economy, thereby stimulating aggregate demand that prompts producers to expand their output to meet consumer needs, which in turn drives economic growth. For example, during recessions, the economy often depends on businesses to make investments in infrastructure and new projects so that the employment rate can remain relatively stable.

The World Bank's report finds that the business investments have multiplier effects in the economy, leading to increased income and consumption that boosts economic activities significantly [7]. From the perspective of Keynesian economic theory, the contribution of private and public spending in economic recovery is characterized by the stabilization of the business cycle and the increase in aggregate demand.

#### 4.2. Enhancing Human and Physical Capital

Businesses also make contributions beyond mere demand stimulation. They are also highly important for the long-term development of the economy and continuous innovation as they often invest heavily in physical and human capital. It is often a major focus of successful businesses to improve their employees' competence through training programs, which in turn produce higher productivity and professional skills as well as innovation and competition.

For example, major tech corporations like Google and Microsoft highly value the benefits of continuous learning and development programs. This is evident in their decision to offer various courses, workshops, and certifications to their employees. In return for their heavy investment, they receive a workforce that is significantly more skilled and is able to keep up with and even drive technological advancements, contributing significantly to companies' growth. This proves the statement made by OECD which claims that employee education and skills development are the foundation of higher productivity and better economic performance [8].

In terms of physical capital investment, the best examples are infrastructure and advanced technology, both contributing to long-term economic development. This is clearly demonstrated in the practices of Amazon, which has re-defined operational efficiency and customer service through its large investment in high-end warehouse and logistics technologies. The efforts of Amazon benefit the whole industry as individual businesses become much more productive and stimulate broader economic activities.

#### 4.3. Infrastructure and CSR Contributions

In addition to technological investment, businesses' investment in infrastructure and social welfare also plays a major role in the improvement of societal well-being. Infrastructure projects are often mutually beneficial, which explains why businesses are willing to allocate large funds to transportation, communication networks, and energy.

Examples include ExxonMobil and Siemens who make reliable and affordable energy sources more available to the public by investing in energy infrastructure. Moreover, there are also a great number of companies that take part in CSR - corporate social responsibility initiatives, which fund healthcare, education, and other social welfare areas.

According to the report by McKinsey & Company, the public benefits from private infrastructure investment in the form of faster service delivery and higher living standards in general [6]. The effects of these investments include the immediate resolution of current societal needs and the establishment of a healthy environment that supports long-term economic and community development.

## 4.4. International Trade and Global Economic Integration

Lastly, international trade and economic integration are also improved because of business spending. The reason is that business spending often optimizes trading partners' resource allocation, and comparative advantage results in higher efficiency. Both global international trade and supply chains rely on businesses' consumer spending on imported services and goods.

For example, Apple's investment in global logistics and manufacturing has greatly facilitated international economic integration. Similarly, the report by the World Trade Organization (WTO) demonstrates that business spending can benefit imports and international investments [11]. Therefore, the global markets have become more interconnected than ever, leading to more cooperation and economic interdependence, both critical for the stable and sustainable development of the global economy.

#### 5. Conclusion

In conclusion, large companies have a profound impact on society and the economy, providing essential goods and services, enhancing consumer welfare, creating jobs, contributing to government revenue, and stimulating economic growth through strategic spending. By addressing potential negative effects such as monopolies and leveraging their resources for public goods and international trade, these businesses drive both short-term and long-term benefits. These benefits underscore the importance of fostering a business environment that encourages success while ensuring fair competition and general social welfare.

#### References

- [1] Rajesh, R. (2023, July 7). Apple: Apple's m-cap bigger than most countries' GDP. The Economic Times. https://economictimes.indiatimes.com/markets/stocks/news/apples-m-cap-bigger-than-most-countries-gdp/articleshow/101557439.cms?from=mdr
- [2] Foster, John, Hugh Maguiness, and Alison Munro. "Economic Perspective." (1976).
- [3] Saint Clair, J. K., & Forehand, M. R. (2019). The many-faced consumer: Consumption consequences of balancing multiple identities. Journal of Consumer Research, 46(6), 1011-1030. https://doi.org/10.1093/jcr/ucz046
- [4] Cuesta-Valiño, P., Penelas-Leguía, A., López-Sanz, J.M. et al. Job satisfaction and happiness keys in the prosocial behavior of citizens in Europe. BMC Psychol 12, 524 (2024). https://doi.org/10.1186/s40359-024-01972-7
- [5] Congress. (n.d.). The antitrust laws. Federal Trade Commission. Retrieved June 26, 2024, from https://www.ftc.gov/advice-guidance/competition-guidance/guide-antitrust-laws/antitrust-laws

# Proceedings of the 3rd International Conference on Financial Technology and Business Analysis DOI: 10.54254/2754-1169/137/2024.18796

- [6] Bielenberg, A., Kerlin, M., Oppenheim, J., & Roberts, M. (n.d.). McKinsey center for business and environment. McKinsey. Retrieved 2016, from https://www.mckinsey.com/capabilities/operations/our-insights/next-generation-of-infrastructure
- [7] World development report 2020: Trading for development in the age of global value chains. (2019). World Bank. https://doi.org/10.1596/978-1-4648-1457-0
- [8] OECD employment outlook 2019. (2019). OECD Employment Outlook. https://doi.org/10.1787/9ee00155-en
- [9] Piketty, T., & Saez, E. (2012, April). A theory of optimal capital taxation. National Bureau of Economic Research. https://doi.org/10.3386/w17989
- [10] World Economic Outlook, October 2019 Global Manufacturing Downturn, Rising Trade Barriers. (2019). International Monetary Fund.
- [11] World Trade Report 2021 Economic resilience and trade World Trade Organization. (2021). WTO.