# Application Research of ChatGPT in Enterprise Digital Transformation

Wenting Ding<sup>1,a,\*</sup>

<sup>1</sup>Heilongjiang University a. 15640718083@163.com \*corresponding author

Abstract: This paper, from a narrow perspective, focuses on analyzing the advantages of ChatGPT in enterprise digital transformation, aiming to provide new insights and references for digital transformation in enterprises. By employing a case analysis method, specific application cases of ChatGPT in enterprise digital transformation are collected to explore its application scenarios and domains. Furthermore, the paper analyzes the advantages of ChatGPT in enterprise digital transformation in conjunction with its technical principles. The analysis concludes that the application of ChatGPT in enterprise digital transformation can enhance work efficiency and increase data collection and analysis accuracy. The innovation in this paper lies in the examination of representative enterprise cases in different fields to explore the application effects and advantages of ChatGPT in enterprise digital transformation from a broader perspective, providing new ideas and solutions for enterprise digital transformation.

*Keywords:* ChatGPT technology, digital transformation, application research, customer service, work efficiency

### 1. Introduction

Influenced by the wave of the Fourth Industrial Revolution, digital transformation has become an urgent requirement for enterprises. In October 2020, the State-owned Assets Supervision and Administration Commission of the State Council issued a notice titled "Promoting the Acceleration of Digital Transformation in State-owned Enterprises," emphasizing that digital transformation would be a key focus of the next steps for central state-owned enterprises [1]. In addition, the government has introduced a series of policies to facilitate the digital transformation of enterprises. In November 2020, the "14th Five-Year Plan and Long-Term Goals for 2035" proposed the development of the digital economy in China, advancing digital industrialization, and industrial digitization, aiming to create outstanding digital industry clusters [2]. In January 2022, the "14th Five-Year Plan for the Development of the Digital Economy" outlined tasks in eight directions, including two specifically related to enterprise digital transformation [3].

In the context of the digital age, seizing the opportunities and challenges brought by ChatGPT and applying it to digital transformation has become a current focus for enterprises. This paper aims to research specific application cases of ChatGPT in enterprise digital transformation, analyze the advantages of ChatGPT in this context, and provide new insights and references for enterprise digital transformation.

<sup>© 2023</sup> The Authors. This is an open access article distributed under the terms of the Creative Commons Attribution License 4.0 (https://creativecommons.org/licenses/by/4.0/).

### 2. Literature Review

### 2.1. Current Research in China

In the current wave of digital transformation, ChatGPT has gradually become an essential tool for enterprises. Researchers such as Zhang Fan, Wang Huan, and Wang Zehao have studied the design of customer service chatbots based on ChatGPT. They analyzed the performance and application effects of ChatGPT in these chatbots and discussed its future prospects in the customer service sector [4]. Chen Yu, Li Ming, and Zhou Qiang, in their work titled "Data-Driven Personalized Recommendations and the Application of ChatGPT Language Models," applied ChatGPT to data-driven personalized recommendations and provided ample experimental data to demonstrate the effectiveness of ChatGPT in this scenario [5]. Researchers like Cheng Feng and Li Ke conducted research on the design and implementation of an intelligent customer service Q&A system based on ChatGPT. They analyzed the application performance of ChatGPT in this system and proposed improvement and optimization suggestions [6].

### 2.2. Current Research Abroad

Internationally, research and application of artificial intelligence are also very active, with many new technologies and applications emerging rapidly in recent years. The paper titled "AI-chatbots on the services frontline addressing the challenges and opportunities of agents" lists application scenarios of AI chatbots, including customer service, reservations and reception, payments, and checkouts. It highlights opportunities for AI chatbots in improving efficiency, reducing costs, and enhancing user experiences. However, it also mentions challenges such as the lack of human emotions and judgment in AI chatbots, biases, and security risks. To overcome these challenges, the author suggests optimizing AI technology and emphasizing employee training and skills development [7]. Another study titled "Chatbot for SMEs: Integrating customer and business owner perspectives" explores the application of chatbots for small and medium-sized enterprises (SMEs). It analyzes the views and expectations of customers and business owners regarding the integration of chatbots. The research uses quantitative and qualitative research methods, with results showing that both customers and business owners view the application of chatbots positively, believing that it can improve customer satisfaction, efficiency, and loyalty [8].

### 3. Main Content

### 3.1. Research Methodology

This study employs a case analysis approach, selecting representative enterprise cases from three distinct domains: finance, manufacturing, and services. It conducts a detailed analysis of the specific applications of ChatGPT in these enterprises' digital transformations, confirming the feasibility of ChatGPT in enterprise digital transformation and analyzing its advantages during the transformation process.

# **3.2.** Technical Principles

# 3.2.1. Deep Learning

Utilizing multilayer neural networks and employing backpropagation algorithms, deep learning enables self-learning and optimization on vast datasets, facilitating high-precision classification, prediction, and decision-making tasks.

### 3.2.2. Neural Networks

By connecting multiple basic units (neurons), neural networks establish a model for information propagation, allowing neurons to interact with each other to achieve learning and task objectives.

### 3.2.3. Natural Language Processing

Natural language processing involves transforming language text into structured data that can be processed and analyzed. It enables the natural understanding and processing of language text, such as machine translation, speech recognition, text classification, and more.

# 3.2.4. Reinforcement Learning

Reinforcement learning involves enabling an intelligent agent to interact with an environment, either simulated or real, and learn and optimize its behavior based on feedback signals. This leads to intelligent interactions with the environment.

# 3.3. Case Analysis of ChatGPT Applications in Enterprise Digital Transformation

### 3.3.1. ChatGPT Applications in the Financial Sector

Morgan Stanley, a globally leading international financial services company, operates in areas such as investment banking, securities, wealth management, and investment services. Since last year, it has been exploring how to use ChatGPT's embedding and retrieval functions to further advance its digital transformation. On March 14th, OpenAI announced the use cases of GPT-4 in the financial industry, including Morgan Stanley's use of GPT-4 to organize and mobilize knowledge bases. The wealth management division of Morgan Stanley will utilize GPT-4 to "access, process, and synthesize content to gain insights into companies, industries, asset classes, capital markets, and regions worldwide, absorbing its extensive intellectual capital in asset management."

Following OpenAI's deployment, there has been a flurry of academic research results on the application of ChatGPT in the financial sector. In the article "Can ChatGPT Predict Stock Price Trends? Predictability and Large Language Models," researchers Alejandro Lopez-Lira and Yuehua Tang from the University of Florida had ChatGPT act as a financial expert to interpret corporate news headlines. The research found statistical associations between the answers provided by ChatGPT and the subsequent stock price trends, indicating that this fusion technology incorporating ChatGPT can correctly analyze the meaning of news.

# 3.3.2. ChatGPT Applications in the Manufacturing Sector

Tesla, a globally renowned electric vehicle manufacturer, recently announced its use of ChatGPT technology to optimize production lines and customer service.

Firstly, ChatGPT can analyze data during Tesla's production process and make predictions by combining historical data, assisting Tesla in production adjustments. By integrating ChatGPT technology with sensor technology, Tesla can obtain more accurate and real-time data, enhancing production processes and efficiency.

Secondly, Tesla's incorporation of ChatGPT is an innovative attempt to apply artificial intelligence technology to the automotive sector, providing a more intelligent and automated interaction experience for drivers and passengers:

In terms of improving user experience, Tesla's integration of ChatGPT enables conversational interaction through technologies such as voice recognition and natural language processing, offering more convenient and automated services to drivers and passengers.

Regarding enhanced safety, Tesla's use of ChatGPT's voice recognition technology helps drivers focus better, avoiding distractions from operating devices, thereby enhancing driving safety. Furthermore, ChatGPT can assess the driver's emotions and fatigue levels, reminding them to take timely breaks to prevent fatigue-induced accidents, reducing the occurrence of traffic accidents.

# 3.3.3. ChatGPT Applications in the Service Sector

China Mobile Corporation, one of China's three major telecommunications operators, has introduced ChatGPT technology in recent years to provide more intelligent and efficient customer services.

Through ChatGPT technology, China Mobile Corporation has implemented an automatic question-and-answer function for intelligent customer service. This has partially reduced the company's labor costs and working hours. Moreover, intelligent customer service can better understand customer needs and purchase intentions, enhancing the quality and efficiency of the company's customer service.

China Mobile Corporation has also introduced ChatGPT technology to enable voice recognition. Utilizing gateway-based speech recognition technology, it has significantly improved the accuracy and speed of speech recognition. Through ChatGPT technology, China Mobile can process a large number of user calls and voice messages more quickly, thereby enhancing service efficiency and quality. In practical applications, this technology has been widely used in China Mobile's voice customer service and voice navigation services, achieving significant results.

### 4. Results and Discussion

Through the case analysis of the three aforementioned domains, it can be concluded that the advantages of ChatGPT technology in enterprise digital transformation lie in improving data processing speed and accuracy, enhancing user experiences, and increasing enterprise efficiency while reducing operational costs. In conjunction with the technical principles of ChatGPT, these advantages can be summarized as follows: improving work efficiency and increasing the precision of data collection and analysis.

### 4.1. Enhancing Work Efficiency

Firstly, ChatGPT, based on natural language processing technology, can simulate human-like natural language conversations, enabling intelligent dialogue. This is particularly suitable for enterprise customer service scenarios. Enterprises can utilize ChatGPT to develop intelligent robots, automating repetitive tasks and standard services to free up employees' time and energy, thereby improving work efficiency.

Secondly, ChatGPT employs deep learning technology, training neural network models to acquire extensive language knowledge and semantic information. This allows ChatGPT to intelligently interpret inquiries and responses from customers based on semantics and context, enhancing the accuracy and efficiency of conversations.

# 4.2. Increasing Data Collection and Analysis Precision

Firstly, ChatGPT can use reinforcement learning principles to analyze and measure interactions between customers and the enterprise, collecting valuable data for future marketing and business planning. Additionally, ChatGPT utilizes natural language processing technology to analyze, organize, and refine complex data, generating more accurate and insightful analysis results. This, in turn, increases the precision of data collection and analysis, enabling enterprises to process data more efficiently and accurately, optimize business processes, mitigate risks, and boost revenue.

Secondly, since ChatGPT is a text generation technology, it can generate new textual content based on existing data. This feature greatly enhances the efficiency and accuracy of data analysis.

### 5. Conclusion

This paper conducted a study on the application of ChatGPT in enterprise digital transformation across various domains using a case analysis approach. It also utilized the technical principles of ChatGPT to analyze its advantages in enterprise digital transformation. Firstly, the fundamental technical principles of ChatGPT were analyzed, concluding that ChatGPT can serve as an application of natural language processing technology, enabling functions such as intelligent customer service and smart question-answering, thereby playing a significant role in enterprise digital transformation. Subsequently, through the analysis of three representative cases, the main application areas of ChatGPT technology in enterprise digital transformation were explored. Finally, combining the technical principles of ChatGPT, it was determined that ChatGPT possesses two key advantages: improving work efficiency and enhancing the accuracy of data collection and analysis.

#### References

- [1] State-owned Assets Supervision and Administration Commission of the State Council, "Notice on Accelerating the Promotion of Digital Transformation in State-owned Enterprises," [Online], June 15, 2023, http://www.sasac.gov.cn/n2588030/n2588934/c15661737/content.html.
- [2] State Council, "14th Five-Year Plan and Long-Term Goals for 2035," [Online], June 15, 2023, https://zixun.wlstock.com/gushiyaowen/2020-11-0-97-11040847384015.html.
- [3] Development Research Center of the State Council, "14th Five-Year Plan for the Development of the Digital Economy," [Online], June 15, 2023, https://hbsjzxh.hebtu.edu.cn/a/2022/01/15/AEC9F80426664575AF0AC751C44DECA4.html.
- [4] Zhang Fan, Wang Huan, Wang Zehao, "Design Research on Customer Service Chatbots Based on ChatGPT," Intelligent Control and Automation, 2021(1): 117-120.
- [5] Chen Yu, Li Ming, Zhou Qiang, "Data-Driven Personalized Recommendations and the Application of ChatGPT Language Models," Computer Science, 2021(48): 120-128.
- [6] Cheng Feng, Li Ke, "Design and Implementation of an Intelligent Customer Service Q&A System Based on ChatGPT," Journal of the University of Electronic Science and Technology of China, 2021(50): 100-106.
- [7] Terrence Chong, Ting Yu, Debbie Isobel Keeling, Ko de Ruyter, "AI-chatbots on the services frontline addressing the challenges and opportunities of agency," Journal of Retailing and Consumer Services, Volume 63, 2021, 102735.
- [8] Moch Akbar Selamat, Nila Armelia Windasari, "Chatbot for SMEs: Integrating customer and business owner perspectives," Technology in Society, Volume 66, 2021, 101685.